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10 **UNITED STATES DISTRICT COURT**

11 **FOR THE NORTHERN DISTRICT OF CALIFORNIA**

12 BRUCE HORTI, SANDRA GEORGE, and
13 JEANETTE CRAIG, individually and on
14 behalf of all others similarly situated,

15 Plaintiffs,

16 v.

17 NESTLE HEALTHCARE NUTRITION,
18 INC.

19 Defendant.

20 Case No.: 4:21-cv-09812-PJH

21 **THIRD AMENDED CLASS ACTION
22 COMPLAINT**

23 **JURY TRIAL DEMANDED**

NATURE OF THE ACTION

1. This is a civil class action brought individually by Plaintiffs on behalf of consumers who purchased the following of Defendant's Products: (1) BOOST Glucose Control, and (2) BOOST Glucose Control High Protein (collectively, the "Products").

2. The Products are sold online and in stores throughout the United States including at mass retailers such as Amazon.com, Walmart, Target, CVS, and on Nestle's own website.

3. The Products are sold in bottles that prominently advertise and warrant that the Products “help[s] manage blood sugar,” and that they are “designed for people with diabetes.” The name of the Products themselves, BOOST Glucose Control, is also a representation that it controls glucose. The main difference between BOOST Glucose Control and Glucose Control High Protein, is the levels of protein which, which are 16 grams and 22 grams, respectively.

4. The advertising makes express or implied health claims which require prior testing and approval by Food and Drug Administration (“FDA”), which Nestle has not obtained. Because Nestle has not obtained approval from the FDA, the Products are misbranded, and should not have been sold to the public.

5. Defendant's express representations that the Products control glucose and are designed for diabetics are deceptive. Defendant's representations are reasonably understood by consumers, and were understood by Plaintiffs, to mean that the Products would have some affirmatively therapeutic impact on their blood glucose levels, or otherwise mitigate, treat, or prevent prediabetes or diabetes. But Defendant's own clinical trial concluded that the Products were only associated with a lesser rise in glucose levels as compared to one other nutritional drink that was unidentified in the study and, as discussed in more detail below, this is only because Boost Glucose Control drinks have less sugar. This is not what a reasonable consumer would understand from Nestle's representations that the Products 'control' and 'manage' glucose, and that they are designed specifically for diabetics. Defendant's prominent and systematic mislabeling of the Products and its false and deceptive advertising form a pattern of unlawful and unfair business practices that harms the public and, if unstopped, could lead to substantial societal harm.

6. Plaintiffs bring this suit to halt Defendant's unlawful sales and marketing of its

1 Products and for damages they sustained as a result of the illegal sales and false and misleading
 2 marketing. Declaratory and injunctive relief is of particular importance given the likely
 3 consequences of Defendant's actions.

4 **PARTIES**

5 7. Plaintiff Bruce Horti is a resident and citizen of Concord California, Contra Costa
 6 County.

7 8. Plaintiff Sandra George is a resident and citizen of Adelanto, California in San
 8 Bernardino County.

9 9. Plaintiff Jeanette Craig is a resident and citizen of Kingston, New York in Ulster
 10 County.

11 10. Defendant Nestle HealthCare Nutrition, Inc. ("Nestle") is a Delaware Corporation
 12 with an entity address of 1007 US Highway 202/206, Bldg. JR2, Bridgewater, New Jersey, 08807.
 13 Defendant markets, distributes, and retails its Products throughout the United States, including in
 14 California and in this District, through brick-and-mortar stores, and at through numerous retailers
 15 online.

16 **JURISDICTION AND VENUE**

17 11. This Court has personal jurisdiction over Defendant. Defendant purposefully avails
 18 itself of the California consumer market and distributes the Products to hundreds of locations
 19 within this District and thousands of locations throughout California, where the Products are
 20 purchased by consumers every day.

21 12. This Court has original subject-matter jurisdiction over this proposed class action
 22 pursuant to 28 U.S.C. § 1332(d), which, under the provisions of the Class Action Fairness Act
 23 ("CAFA"), explicitly provides for the original jurisdiction of the federal courts in any class action
 24 in which at least 100 members are in the proposed Plaintiffs class, any member of the Plaintiffs
 25 class is a citizen of a State different from any defendant, and the matter in controversy exceeds the
 26 sum of \$5,000,000.00, exclusive of interest and costs. Plaintiffs alleges that the total claims of
 27 individual members of the proposed Classes (as defined herein) are well in excess of \$5,000,000.00
 28 in the aggregate, exclusive of interest and costs.

1 13. Venue is proper in this District under 28 U.S.C. § 1331(a). Plaintiff Horti lives in
 2 and made purchases of Products in this District, substantial acts in furtherance of the alleged
 3 improper conduct, including the dissemination of false and misleading information regarding the
 4 nature, quality, and/or ingredients of the Products, occurred within this District and the Defendant
 5 conducts business in this District.

FACTUAL ALLEGATIONS

7 14. At all relevant times, Defendant has marketed its Products in a consistent and
 8 uniform manner. Defendant sells the Products in all 50 states on its website and through various
 9 distributors and retailers across the United States.

Diabetes in The U.S.A.

11 15. Diabetes is a serious chronic disease that stems from the body's inability to properly
 12 regulate blood sugar (glucose), due to problems with the body's production and use of the
 13 pancreas-produced hormone insulin. Insulin's role is to regulate the absorption of glucose from
 14 the blood into the cells for use as energy. When the body's ability to make and/or utilize insulin is
 15 compromised, too much glucose remains in the blood, leading to significant health problems.
 16 There are three types of diabetes:

- 17 • Type 1: this results when the body does not produce enough insulin, resulting in
 18 high levels of glucose in the blood. People with Type 1 diabetes are typically
 19 diagnosed as children and must take insulin externally to manage their condition.
 Type 1 diabetes accounts for 5%-10% of diabetes in the United States.¹
- 20 • Type 2: accounting for 90%-95% of all diabetes cases, Type 2 diabetes develops
 21 typically later in life than Type 1, and results not from the body's lack of insulin
 22 but from the body's inability to keep blood sugar at normal levels using the insulin
 23 that is produced, often because of the body acquiring insulin resistance. *See e.g., id.* Type 2 diabetes often, but not always, results from unhealthy weight.
- 24 • Gestational Diabetes: develops during pregnancy in pregnant women who have
 25 never had diabetes outside of pregnancy. The condition typically disappears after
 pregnancy. *See id.*

26 16. Diabetes of all types are a serious disease whose damaging effects increase over
 27 time. Diabetes symptoms typically include frequent urination, thirst that is difficult to quench,

28 ¹ See <https://www.cdc.gov/diabetes/basics/diabetes.html> (last visited October 25, 2021).

1 hunger, blurred vision, fatigue, dry skin, slow healing sores, more than the normal number of
 2 infections.

3 17. Diabetes often leads to more serious symptoms including death from increased risks
 4 of cardiac events, or from organ failure. According to the U.S. Center for Disease Control (CDC)
 5 diabetes is a leading cause of death and serious health complications in the U.S., and Type 2
 6 diabetes in particular has been growing rapidly in the United States. The CDC's website reports
 7 as follows:

- 8 • 34.2 million US adults (more than 10% of the entire population of the U.S.), have
 diabetes, and 1 in 5 of them don't know they have it.
- 9 • Diabetes is the seventh leading cause of death in the United States.
- 10 • Diabetes is the No. 1 cause of kidney failure, lower-limb amputations, and adult
 blindness.
- 11 • In the last 20 years, the number of adults diagnosed with diabetes has more than
 doubled.²

12 18. There has been significant reporting on the growing dangers of Type 2 diabetes in
 13 the general media over the past several years, leading to awareness of the disease among American
 14 consumers.

15 19. In addition to diagnosed diabetes, 88 million American adults (1-in-3 Americans)
 16 are "prediabetic," which the CDC defines as follows:

17 Prediabetes is a serious health condition where blood sugar levels are higher than
 18 normal, but not high enough yet to be diagnosed as type 2 diabetes. Approximately
 19 88 million American adults—more than 1 in 3—have prediabetes. Of those with
 prediabetes, more than 84% don't know they have it. Prediabetes puts you at
 increased risk of developing type 2 diabetes, heart disease, and stroke.³

20 20. People with Type 2 diabetes typically are prescribed medications to control their
 21 blood glucose levels, while Type 1 diabetics typically also are prescribed insulin, often in
 22 combination with other medications:

23 You may be able to manage your diabetes with healthy eating and being active,
 24 or your doctor may prescribe insulin, other injectable medications, or oral
 diabetes medicines to help manage your blood sugar and avoid complications.
 25 You'll still need to eat healthy and be active if you take insulin or other
 medicines. It's also important to keep your blood pressure and cholesterol close
 to the targets your doctor sets for you and get necessary screening tests.⁴

27 ² See <https://www.cdc.gov/diabetes/basics/diabetes.html> (last visited October 25, 2021).

28 ³ See <https://www.cdc.gov/diabetes/basics/prediabetes.html> (last visited October 25, 2021).

⁴ See <https://www.cdc.gov/diabetes/basics/type2.html> (last visited October 25, 2021).

1 21. While the mechanism of action among these prescription medications differs, all of
 2 them ultimately seek to control and manage blood glucose levels, because it is the level of glucose
 3 in the blood that defines diabetes: a diagnosis of diabetes, or prediabetes, is triggered by measuring
 4 the level of glucose in the blood.

5 22. Because insulin is expensive and must be either injected or fed into the body
 6 through a tube inserted into the abdomen, insulin is not the frontline medication for type 2 diabetes
 7 (or prediabetes), which accounts for some 95% of diabetes. Instead, the vast majority of diabetics
 8 treat their diabetes with medications whose mechanism of action is what the Products represent to
 9 do: control glucose levels.

10 23. For example, Lantus, the best-selling diabetes medication (and the 5th best-selling
 11 medication worldwide), advertises its ability to control blood glucose as follows:

12 If your doctor said it's time for insulin, it's important to understand your options.
 13 Insulin is a hormone made in your body. If your doctor mentioned insulin, it can
 14 mean your body is no longer making, or is having trouble using, its own insulin.
 15 Millions of people count on once-daily Lantus®, as well as other diabetes
 16 medicines made by Sanofi, to help lower their blood sugar. Learn more below,⁵
 17 then talk to your doctor to find out which insulin treatment may be right for you.⁵

18 24. Similarly, Farxiga, another top-selling medication for Type 2 diabetes, represents
 19 that it is used to "improve blood sugar control along with diet and exercise."⁶

20 25. One popular class of type 2 diabetes drugs are Alpha-glucosidase inhibitors, which
 21 lower blood glucose by delaying the breakdown of carbohydrates.⁷

22 26. Accordingly, a reasonable consumer, with diabetes or prediabetes, understands that
 23 products and treatments, other than insulin, can be used to control and maintain healthy glucose
 24 levels, their principal concern. Accordingly, a product does not have to be an insulin replacement
 25 to be considered a treatment for diabetes or prediabetes. Reasonable consumers also understand
 26 that for any given health condition there are common prescription treatments, and over-the-counter
 27 treatments. For example, consumers know there are over-the-counter pain killers, and prescription

28 ⁵ <https://www.lantus.com/new-to-insulin/starting-insulin> (Last checked October 25, 2025).

6 <https://www.farxiga.com/> (Last checked October 25, 2025).

7 <https://my.clevelandclinic.org/health/articles/12070-oral-diabetes-medications> (Last checked July 7, 2022).

1 pain killers as well, and the same holds true for gastrointestinal conditions, influenza and countless
2 other health issues.

3 27. With the dramatic rise of diabetes and prediabetes, companies have tapped into
4 consumer anxieties about avoiding the risks of developing diabetes or prediabetes and treating or
5 mitigating its symptoms and progression. This action is brought because of Defendant's deceptive
6 advertising and misbranding of an over-the-counter protein drink.

Defendant Makes Improper Health Claims

8 28. Food manufacturers are required to comply with state and federal laws and
9 regulations that govern the labeling of food products. Among these is the Food Drug & Cosmetic
10 Act, 21 U.S.C. §§ 301 *et seq* (“FDCA”) and its labeling regulations, including those in 21 C.F.R.
11 § 101.

12 29. California's Sherman Law has expressly adopted the federal labeling requirements
13 as its own and indicated that “[a]ll food labeling regulations and any amendments to those
14 regulations adopted pursuant to the federal act, in effect on January 1, 1993, or adopted on or after
15 that date shall be the food regulations of this state.” California Health & Safety Code § 110100.

16 30. As alleged herein, Defendant has violated the FDCA, the Sherman Law, and
17 consumer protection statutes.

18 31. The Products are represented on the front of their labels to be “nutritional drink[s].”
19 As such they are “food” pursuant to 21 U.S.C. § 321(f), and the products as a whole and their
20 ingredients are “substances” pursuant to 21 C.F.R. § 101.14(a)(2), and such as Defendant may not
21 make health claims about the Products unless such claims are expressly reviewed and
22 preauthorized by the FDA. *See* 21 C.F.R. 101.14(e). A product that makes unauthorized health
23 claims is misbranded pursuant to 21 U.S.C. § 343(r). Pursuant to the California Sherman law, “[i]t
24 is unlawful for any person to manufacture, sell, deliver, hold, or offer for sale any food that is
25 misbranded.” Cal. Health & Saf. Code § 110760.

32. Cal. Health & Safety Code § 110760 (Deering, Lexis Advance through Chapter
1100, 102, 103, 105-112, 114, 115, 117-123, 125-142, 145-160, 164, 173, 174, 177, 180-184, 276,
294, and 307 of the 2021 Regular Session, including all urgency legislation effective July 22, 2021

1 or earlier).

2 33. A health claim is “any claim made on the label or in labeling of a food, including a
 3 dietary supplement, that expressly or by implication . . . characterizes the relationship of any
 4 substance to a disease or health-related condition.” 21 C.F.R. § 101.14(a)(1). Substance “means a
 5 specific food or component of food. . .” 21 C.F.R. § 101.14(a)(2). “Disease or health-related
 6 condition means damage to an organ, part, structure, or system of the body such that it does not
 7 function properly . . . or a state of health leading to such dysfunctioning.” 21 C.F.R. § 101.14(a)(5).

8 34. The Products are foods, and diabetes is a disease and/or health-related condition.

9 35. Defendant makes the following health claims right on bottles themselves and on
 10 the packaging of the multi-packed bottles:

- 11 • “Designed for people with diabetes” This is implicit or expressed health claim: it
 12 denotes a relationship between the drink and diabetes, and reasonable consumers
 13 could only understand this to mean that the Product does something salutary for the
 14 condition on the label.
- 15 • The name of the Product: “BOOST Glucose Control,” is an implicit or expressed
 16 health claim because it purports to control a health-related condition, namely the
 17 inability to control glucose, which describes diabetes. Reasonable consumers could
 18 only understand this to mean that the Products do something salutary for the control
 19 of glucose levels.
- 20 • “Helps manage blood sugar”⁸ is an implicit or express health claim because it
 21 purports to manage a health-related condition, namely the inability to normally
 22 manage glucose, which describes diabetes.

23 36. The BOOST Glucose Control and BOOST Glucose Control High Protein are
 24 represented as follows on the bottles themselves:

25 ⁸ It should be noted that blood ‘sugar’ levels and blood ‘glucose’ level are often used
 26 interchangeably by consumers. Indeed, glucose is a simple version of sugar which comes from
 27 food that is consumed. Accordingly, most reasonable consumers would understand the
 28 representation that a product “helps manage blood sugar” as a reference to controlling blood
 glucose levels, which is important to diabetics. This connection is only reinforced by Defendant’s
 “Glucose Control” representations.



The Products come in a variety of sizes and are commonly sold in multi-pack paper containers. The multi-pack packaging contains the same representations as are also made on the individual bottles enclosed:



1 37. The Products represent that they are “designed for people with Diabetes.” Plaintiffs
 2 purchased Products and relied on the representation that it was “designed for people with diabetes,”
 3 and on the representations that BOOST Glucose Control effectively controls glucose and helps
 4 manage blood sugar, representations which are made on the Products.

5 38. It appears that Nestle may be in the process of transitioning away from making the
 6 “designed for people with diabetes” representation. On its website, Nestle currently shows a
 7 graphic indicating a “new look” for the Glucose Control Products, which shows that “designed for
 8 people with diabetes” has been replaced with “helps manage blood sugar,” which is independently
 9 actionably deceptive as alleged herein:



26 39. On the Walmart website, as of October 28, 2021, the “new look” packaging is
 27 described as “coming soon.”



19 40. Nonetheless, Nestle has been selling the Products expressly for “people with
 20 diabetes” for a long time and is specifically targeting the Products for people with diabetes. On the
 21 ubiquitous Google search engine, searching for “BOOST Glucose Control” returns ads sponsored
 22 by Nestle as the top search result on October 25, 2021, and October 26, 2021, respectively, which
 23 highlight prominently that they are meant for diabetics, and evidence that Nestle is targeting the
 24 Products specifically to people concerned about diabetes:

25 **BOOST Glucose Control® Drinks | Nutrition For**
 26 **Diabetics**

27 <https://www.boost.com/boost/>

28 Purchase BOOST Glucose Control® Online Today . Free Shipping Over \$49.95. Comes With 16

1 g High-Quality Protein And 25 Vitamins & Minerals!

2 Types: **BOOST® Original, BOOST® High Protein, BOOST Plus®, BOOST Glucose Control®**

3 **BOOST® Drinks For Diabetics | Tailored Nutrition**

4 <https://www.boost.com/boost/>

5 Ad Purchase **BOOST Glucose Control®** Online Today. Free Shipping Over \$49.95. Comes With 16

6 G High-Quality Protein And 25 Vitamins & Minerals!

7 Gluten Free · Buy Online · Free Shipping Over \$49.95 · Balanced Nutrition

8 Types: **BOOST® Original, BOOST® High Protein, BOOST Plus®, BOOST Glucose Control®**

9 41. The “new look” packaging contains the same health claims, representing that the
10 Products can be used for “glucose control” and that it “helps manage blood sugar.”

11 42. When Defendant’s claims are viewed in their totality, they are either explicitly or
12 implicitly claiming to prevent disease and/or treat disease, which makes the product attractive to
13 people that wish to lower their risk of becoming diabetic or prediabetic and is also attracting those
14 that are already diagnosed and wish to mitigate their diagnosed diabetes or diagnosed prediabetes.

15 43. The *sine qua non* of diabetes is the body’s inability to properly manage blood
16 glucose. A nutritional drink that claims to manage and control blood glucose levels, particularly
17 one that also represents that it is “designed for people with diabetes,” is representing making a
18 health claim as demonstrated above. Indeed, the glucose control claims on the Products closely
19 match the language in advertisements for FDA-approved prescription diabetes medications.

20 44. Pursuant to FDA regulations, express or implied health claims must be specifically
21 preauthorized by the FDA. See 21 C.F.R. § 101.14(e). The health claims made by Defendant were
22 not authorized and are therefore misbranded pursuant to 21 USCS § 343(r).

23 45. Nestle’s chosen placement of the Products in stores and on websites enforces the
24 conclusion Nestle and/or the retailers selling the Products view the products as treating health
25 conditions, and that this is what they want consumers to believe.

26 46. For example, on CVS.com, BOOST Glucose Control is categorized under the
27 following tabs: Home>Shop>Home Health Care>Diabetes Care>Nutrition & Food:

1 Home > Shop > Home Health Care > Diabetes Care > Nutrition & Food

Nutrition & Food

The glycemic index (GI) measures foods on a scale of 1 to 100, with 100 being pure glucose. Foods measuring lower than 55 are considered to be low glycemic foods. These foods are slowly digested and absorbed, which causes a slower rise in blood sugar levels. It is important to note that only foods containing carbohydrates are measured on this scale. Foods without carbs are ranked as a 0.

3 How to get it Pickup Shipping

4 Filters Off

5 Sort by Relevance

Showing 1-11 of 11 products

+ 2 options Glucerna Hunger Smart Powder, 22.3-oz, 1 CT Glucerna	+ 3 options Glucerna Hunger Smart Diabetes Nutritional Shake Glucerna	+ 3 options Glucerna Diabetes Nutritional Shake Classic Ready-to-Drink... Glucerna	+ 2 options BOOST Glucose Control Boost

12 47. The WalMart in Martinez, California, where Plaintiff Horti purchased BOOST
 13 Glucose Control, the Products are found in Aisle D4. This is the same aisle that sells blood glucose
 14 monitoring systems.

BOOST

BOOST High Protein Ready to Drink
 Nutritional Drink, Rich Chocolate Protein
 Drink, 6 - 8 FL OZ Bottles

★★★★★ (4.5) [1241 reviews](#)

\$9.52 19.8 ¢/fl oz

Prices may vary online, in stores, and in-app ⓘ

Add to cart

Count Per Pack: 6

6 \$9.52 19.8 ¢/fl oz

12 \$18.20 19.0 ¢/fl oz

24 \$40.49

ReliOn

ReliOn Premier Blood Glucose Test Strips,
 50 Count

★★★★★ (4.7) [410 reviews](#)

\$9.00

Prices may vary online, in stores, and in-app ⓘ

Add to cart

Pickup at [Martinez Store](#)

Aisle D4

Delivery from store [Check eligibility](#)

Shipping, arrives by tomorrow to [Martinez, 94553](#)

Sold and shipped by Walmart.com

Not returnable [Details](#)

Pickup, today at [Martinez Store](#)

Aisle D4

27 48. Although the Products are sold in stores that also sell groceries, the Products are
 28 not sold in the grocery aisles, without other “low sugar” drinks. They are sold in the health and

1 nutritional supplement sections, which adjoin aisles selling over-the-counter medications, and
 2 other FDA-approved treatments, and diabetes diagnostic tests.

3 49. Nestle did not secure the requisite FDA pre-authorization to make the diabetes-
 4 related health claims appearing on the Products. The Products are therefore misbranded. The
 5 Products Misleadingly Represent That They Were Designed for People With Diabetes and Control
 6 and Manage Blood Glucose

7 50. As alleged above, the Products purports to control blood glucose. The name of the
 8 Products, “Boost Glucose Control” represents prominently that it controls glucose, which is
 9 reinforced by the separate representation that it “helps manage blood sugar.” Representations that
 10 a Products controls glucose and “helps manage blood sugar” conveys to a reasonable consumer
 11 that the Products affirmatively does something to control blood sugar: that whatever one’s blood
 12 glucose is at the time, drinking the Products will make it better. This is the way in which Plaintiffs
 13 and all other class members reasonably understood the representation.

14 51. Moreover, “designed for people with diabetes” reasonably conveyed to Plaintiffs
 15 that the Products were scientifically formulated to have some mechanism of action that provides a
 16 therapeutic benefit regarding diabetes/prediabetes.

17 52. Although each of the representations standing alone are actionably deceptive, taken
 18 together, which is how Plaintiffs and consumers experience these prominent statements on the
 19 front of the products, they convey a clear and unmistakable message: if you are concerned about
 20 diabetes this product will benefit you by acting on the underlying biological deficiency that defines
 21 diabetes by controlling your blood glucose levels.

22 53. Accordingly, Defendant’s representations are false and misleading to a reasonable
 23 consumer. As demonstrated by the clinical study that Nestle discusses on a part of its website,
 24 the Products have no benefit when compared to other low sugar drinks. Nestle’s claims that the
 25 Products controls blood glucose is ostensibly backed by a single clinical study which compared
 26 the glucose response of just 12 people with type 2 diabetes after drinking “BOOST Glucose
 27 Control® Nutritional Drink,” and an unidentified “standard oral nutritional supplement” (ONS).
 28 The study abstract does not say that BOOST Glucose Control High Protein were also tested. The

1 study was done by the Nestle Nutrition Institute, which, upon information and belief is funded by
 2 and/or directly or indirectly affiliated with defendant Nestle. BOOST Glucose Control is described
 3 in the study as a “Diabetes Specific Oral Nutritional Supplement (DS-ONS).” The study concluded
 4 that the rise in glucose levels was lower when the subjects drank the Products versus the ONS.
 5 According to the Abstract Summary for the Products (Exhibit A), the conclusions are:

6 Conclusions:

7 DS-ONS attenuated the overall blood glucose response and produced lower
 8 postprandial blood glucose peaks compared to a standard ONS.

9 Specially formulated DS-ONS can be a useful tool to provide nutritional support
 10 as part of an overall diabetes management plan in individuals with T2D.

11 Exhibit A.

12 54. According to the study, the DS-ONS caused blood glucose levels to go up. Contrary
 13 to the representations on each of the Products, Nestle BOOST (let alone BOOST High Protein
 14 which was not tested) does not control glucose in a way that such claim is reasonably understood,
 15 it simply provokes a less bad glucose response than some other, unidentified product.

16 55. Leaving aside whether the conclusion of this small (12-person), non-double-blind
 17 study is scientifically valid, taking the conclusions at face value at most shows that BOOST
 18 Glucose Control leads to a smaller glucose spike than a single, unidentified nutritional drink. This
 19 suggests that the Products are simply low sugar drinks that are rebranded as a “glucose control”
 20 drink “designed for diabetics.”

21 56. A lowered glucose response can be achieved by lowering the sugar content. While
 22 Plaintiffs cannot know what unidentified ONS was compared against the Products, Nestle makes
 23 several drinks including Original BOOST, which contains 20 grams of sugar as compared with 4
 24 grams of sugar for BOOST Glucose Control. Even if this was the only difference between Original
 25 BOOST and BOOST Glucose Control, the latter would produce a lesser glucose spike.

26 57. Plaintiffs and class members bought the Products because they believed that the
 27 Products were scientifically designed to control glucose levels for people concerned about keeping
 28 their blood glucose levels in control but received a product with less sugar compared to some other,

1 unidentified product.

2 58. Plaintiff's and all other class members did not understand, and could not have
 3 understood reasonably, that when Nestle advertised BOOST Glucose Control as "designed for
 4 people with diabetes," and "helps manage blood sugar" all it meant is that the product has less
 5 sugar than some other product (which was not identified to them) and would therefore cause less
 6 of a glucose spike than those higher sugar products. That this is Nestle's rationale in support of
 7 the Products is apparent from the study, and also from Nestle's brief supporting its motion to
 8 dismiss the Second Amended Complaint: "a reasonable consumer would understand that BOOST
 9 Glucose Control is not promising to cure diabetes, but instead is informing the consumer that the
 10 product has fewer carbohydrates and less sugar and therefore will have a comparatively lower
 11 effect on blood sugar levels than other comparable drinks containing more carbohydrates." ECF
 12 No. 15 at 5.

13 59. Nestle's marketing is designed to play on reasonable consumer expectations with
 14 packaged nutritional foods, which rarely feature the names of diseases or make promises regarding
 15 the underlying mechanism of diseases. When consumers see the name of a disease on a nutritional
 16 product, they reasonably expect that the product has received regulatory approval, or, if not, has
 17 been rigorously tested for efficacy, similar to other products that make health claims, including
 18 over-the-counter medications. Moreover, the marketing of "reduced sugar" "reduced calorie" or
 19 "diet" is ubiquitous, yet these products are not marketed to provide diabetes benefits. Diet Coke is
 20 not advertised as "diabetic glucose control Coke," and there is no "Pepsi Diabetes."

21 60. With tens of millions of Americans diagnosed with diabetes or prediabetes, and
 22 millions more who are apprehensive about getting diabetes or prediabetes, the consumer diabetes
 23 market is enormous and presents the clear potential for profit. If companies could legally market
 24 nutritional products expressly to diabetics just by lowering the sugar content, stores would be filled
 25 with such products. They are not because FDA regulations do not allow it (21 C.F.R. §
 26 101.14(a)(1)), and because to do so would be misleading. While average consumers do not know
 27 the specific regulations that account for the non-existence of disease names on nutritional products,
 28 they experience the effects of the regulations when they shop. The absence of diabetes-marketing

1 on low sugar or diet products conditions consumers to reasonably expect that a product that
 2 expressly markets itself to diabetics has scientifically proven ingredients that support the
 3 marketing, not that it is simply lower in sugar.

4 61. Indeed, federal regulators have adopted a similar stance. In 2021, the Federal Trade
 5 Commission (“FTC”) and FDA sent several cease-and-desist letters to companies suspected of
 6 advertising unproven treatments or cures for diabetes.⁹ In these letters, the FDA and FTC state
 7 that reasonable consumers could interpret the following statements to be claims that a product
 8 treats the symptoms and causes of diabetes:

- 9 • “DIABETES SUPPORT (your product name)” with combined with the statements
 10 “Diabetes is caused when the body either resists insulin or does not produce
 11 enough; either of which can lead to unbalanced blood glucose levels. Our diabetes
 12 support formula assists in keeping blood sugar at an optimum level. Diabetes
 13 Support helps to balance blood glucose levels” and “May help balance Blood Sugar
 14 Levels.”¹⁰
- 15 • “Diabalance Diabetes Supplement” (Product name) with combined with the
 16 statements “The key ingredients are a helpful aid to people who have diabetes and
 17 hypoglycemia,” “IDEAL FOR ANY DIABETIC SUPPLIES KIT - Carry with you
 18 to remember to take regularly, keep your blood sugar levels under control ...”¹¹

19 Similarly, here, Defendant asserts that its Products provide “Glucose Control” that is “designed
 20 for people with diabetes” and “helps manage blood sugar [levels].” These representations are the
 21 same as the ones challenged by the FDA and FTC, *i.e.* the Products treat the symptoms and causes
 22 of diabetes.

23 62. The Products list many ingredients on the back panel, and it is reasonable for any
 24 consumer that chooses to read the ingredients to believe that the advertised diabetes benefits are a
 25 function of the combination of ingredients listed, not just that it is lower in sugar. The BOOST

26 ⁹ <https://www.ftc.gov/news-events/news/press-releases/2021/09/ftc-sends-cease-desist-demands-10-companies-suspected-making-diabetes-treatment-claims-without> (last visited July 14, 2022).

27 ¹⁰ https://www.ftc.gov/system/files/warning-letters/warning-letter-arrahmah_pharm_llc.pdf (last visited July 14, 2022).

28 ¹¹ https://www.ftc.gov/system/files/warning-letters/warning-letter-metamune_inc.pdf (last visited July 14, 2022).

1 Glucose Control vanilla drink lists the following ingredients:

2 **WATER, MILK PROTEIN CONCENTRATE, TAPIOCA DEXTRIN,**
 3 **CANOLA OIL, AND LESS THAN 2% OF FRUCTOSE, SOY PROTEIN**
 4 **ISOLATE, CALCIUM CASEINATE, SODIUM CASEINATE, INULIN**
 5 **(FROM CHICORY), VITAMINS AND MINERALS*, PARTIALLY**
 6 **HYDROLYZED GUAR GUM, SOY LECITHIN, SALT, CELLULOSE**
 7 **GEL AND GUM, NATURAL AND ARTIFICIAL FLAVOR,**
 8 **CARRAGEENAN, SUCRALOSE**

9 ***VITAMINS AND MINERALS: POTASSIUM CITRATE, CALCIUM**
 10 **PHOSPHATE, MAGNESIUM PHOSPHATE, SODIUM ASCORBATE,**
 11 **CHOLINE BITARTRATE, POTASSIUM CHLORIDE, FERROUS**
 12 **SULFATE, ASCORBIC ACID, DL-ALPHA TOCOPHERYL ACETATE,**
 13 **ZINC SULFATE, NIACINAMIDE, CALCIUM PANTOTHENATE,**
 14 **MANGANESE SULFATE, PYRIDOXINE HYDROCHLORIDE,**
 15 **RIBOFLAVIN, VITAMIN A PALMITATE, THIAMINE**
 16 **HYDROCHLORIDE, COPPER SULFATE, CHROMIUM CHLORIDE,**
 17 **FOLIC ACID, POTASSIUM IODIDE, VITAMIN K1, SODIUM**
 18 **SELENITE, BIOTIN, VITAMIN D3, SODIUM MOLYBDATE,**
 19 **VITAMIN B12**

20 63. Defendant's false, deceptive, and misleading label statements violate 21 U.S.C. §
 21 343(a)(1) and statutes adopted by many states deeming food misbranded when "its labeling is false
 22 or misleading in any particular."

23 64. Defendant's false, deceptive, and misleading label statements are unlawful under
 24 State Unfair and Deceptive Acts and Practices Statutes and/or Consumer Protection Acts, which
 25 prohibit unfair, deceptive, or unconscionable acts in the conduct of trade or commerce.

26 65. Further, as explained above, Defendant's claims are misleading to consumers in
 27 violation of 21 U.S.C. § 343, which states, "A food shall be deemed to be misbranded—False or
 28 misleading label [i]f its labeling is false or misleading in any particular."

29 66. The California Sherman Law explicitly incorporates by reference "[a]ll food
 30 labeling regulations and any amendments to those regulations adopted pursuant to the FDCA," as
 31 the food labeling regulations of Cal. Health & Saf. Code, § 110100, subd. (a). Thus, a violation of
 32 federal food labeling laws is an independent violation of California law and actionable as such

pursuant to the UCL's unlawful prong

67. Under the New York Food, Drug and Cosmetic Act, New York has expressly adopted the federal labeling requirements of the Act. Thus, a violation of federal labeling laws is an independent violation of New York law and actionable as such.

Plaintiffs and Other Members of the Class Were Economically Damaged By Purchasing The Products

68. Plaintiffs paid for products marketed as having therapeutic benefits to people concerned about diabetes, by controlling their glucose levels. They would not have purchased the Products without the diabetes-related misrepresentations, which were deceptive because the drinks were simply lower in sugar than some other, unidentified nutrition drink.

69. In addition, because the Products made health claims that were not pre-approved by the FDA, they were misbranded and their sale was illegal: “[i]t is unlawful for any person to manufacture, sell, deliver, hold, or offer for sale any food that is misbranded.” Cal. Health & Saf. Code § 110760.

70. Accordingly, Plaintiffs and other members of the Classes incurred economic damages equal to the entirety of the purchase price they paid for the Products.

71. In the alternative to the foregoing, in the event Plaintiffs are not entitled to a refund of the full purchase price, their damages were equal to the premium they paid for the diabetes-related misrepresentations.

72. Nestle charges a premium for Boost Glucose Control products compared to its basic, non-diabetes related BOOST nutritional drink, and the product is sold at a premium at all retailers.

73. For example, on Nestle's own site, a six-pack of the Nestle BOOST Original costs \$7.95, while the BOOST Glucose Control six-pack sells for \$9.49, a premium of 19.3%.

74. Moreover, the premium paid by purchasers of BOOST Glucose Control on account of the diabetes-related misrepresentations is evident from a comparison of similar nutritional drinks:

Product	Price Per Oz
Boost Glucose Control	\$0.19/fl oz
Boost Original Nutritional Drink	\$0.16/fl oz
Boost Women Nutritional Drink	\$0.18/fl oz
Boost Men Nutritional Drink	\$0.18/fl oz
Atkins Protein-Rich Shake	\$0.12/fl oz
Quest Nutrition Ready to Drink Protein Shake	\$0.18/fl oz
Premier Protein	\$0.17/fl oz
Equate Nutritional Shake Plus+ Complete Nutritional Drink	\$0.15/fl oz
Fairlife Nutrition Plan Shake	\$0.04/fl oz

75. As shown above, when comparing the prices of Boost Glucose Control Products to other Nestle Boost products, it is clear that Defendant charges consumers a premium for “Glucose Control.” Likewise, when comparing the price of Boost Glucose Control to other nutritional supplement drink products on the market, it is also clear that Defendant’s selling price exceeds the benchmark price of what consumers would pay for nutritional supplement drinks if they were not looking for “Glucose Control” specifically.¹²

PLAINTIFFS’ EXPERIENCES

Bruce Horti

76. On or about March 10, 2020, Mr. Horti purchased the Boost Glucose Control Rich Chocolate and Very Vanilla flavors from a Costco in Concord, California, and a Walmart in Martinez, California, respectively. Mr. Horti had been diagnosed with prediabetes, and was interested in reducing his risk of developing diabetes and ameliorating his prediabetes. Mr. Horti does not take medications for his prediabetes. Although the Products were more expensive than other choices he viewed, Mr. Horti chose to pay the premium price based upon the Products’ diabetes-related representations (as identified above), including the representations that it controls

24 ¹² See boost.com/products (for the "Boost Glucose Control," "Boost Original Nutritional Drink,"
25 "Boost Women Nutritional Drink," and "Boost Men Nutritional Drink" product prices) (last visited
26 July 19, 2022); see also Amazon.com/ (searching for "Premier Protein Shake Strawberries"); See
27 Boost.com/ ([Boost Glucose Control](#); [Boost Original Nutritional Drink](#); [Boost Women Nutritional](#)
28 [Drink](#); [Boost Men Nutritional Drink](#)) (last visited July 19, 2022); see also Amazon.com/ ([Premier](#)
29 [Protein Shake](#); [Quest Nutrition Ready to Drink Protein Shake](#); [Atkins Protein Rich Shake](#)) (last
30 visited July 19, 2022); see also Walmart.com/ ([Fairlife Nutrition Plan Shake](#); [Equate Nutritional](#)
31 [Shake Plus+ Complete Nutrition](#)) (last visited July 19, 2022).

1 and manages glucose levels. At the time of his purchase, Mr. Horti relied on Nestle's diabetes-
2 related factual representations on the Products' label. Mr. Horti believed that the products he
3 purchased would have some salutary benefit on diabetes and prediabetes. He did not believe that
4 the touted diabetes benefits were simply a result of low sugar content. All of the diabetes-related
5 representations made by Nestle regarding the Products purchased by Mr. Horti are false and
6 misleading because Nestle did not receive FDA approval for such claims and the claims viewed in
7 their totality implicitly or explicitly claim to mitigate, prevent disease, and because the Products
8 do not control or manage glucose levels. These claims, alone or in tandem, are deceptive and
9 violate federal regulations.

Sandra George

11 77. On or about September 20, 2021, Ms. George purchased the Boost Glucose
12 Control-High Protein from a Walmart and CVS in Adelanto and Santa Fe Springs, California.
13 Although the Products were more expensive than other choices she viewed, Ms. George chose to
14 pay the premium price based upon the Products' diabetes-related representations (as identified
15 above), including the representations that it controls and manages glucose levels. Ms. George is
16 diabetic and takes two prescription medications for it. She bought the Products because she
17 believed the Products would have a beneficial effect on her diabetes by controlling her glucose
18 levels. Ms. George did not believe the Products would replace her prescription medications, but
19 believed that because it was advertised for diabetics and represented to control blood sugar that
20 the drinks would provide some salutary benefit for her diabetes. Ms. George did not understand
21 that the Products were simply low sugar nutritional drinks. Indeed, Ms. George, used to purchase
22 low-sugar and sugar-free protein drinks, but when she noticed the specific diabetes representations
23 and purported glucose control benefits advertised on the Products, she stopped buying the other
24 protein drinks which did not represent anything about diabetes specifically. At the time of her
25 purchase, Ms. George relied on Nestle's diabetes-related factual representations on the Products'
26 label. All of the diabetes-related representations made by Nestle regarding the Products purchased
27 by Ms. George are false and misleading because Nestle did not receive FDA approval for such
28 claims and the claims viewed in their totality implicitly or explicitly claim to mitigate, prevent

disease, and because the Products do not control or manage glucose levels. These claims, alone or in tandem, are deceptive and violate federal regulations.

Jeanette Craig

On or about October 12, 2021, Ms. Craig purchased the Boost Glucose Control Products from a Sam's Club in Kingston New York. Although the Products were more expensive than other choices she viewed, Ms. Craig chose to pay the premium price based upon the Products' diabetes-related representations (as identified above), including the representations that it controls and manages glucose levels. At the time of her purchase, Ms. Craig relied on Nestle's related factual representations on the Products' label. All of the diabetes-related representations made by Nestle regarding the Products purchased by Ms. Craig are false and misleading because Nestle did not receive FDA approval for such claims and the claims viewed in their totality implicitly or explicitly claim to mitigate, treat, or prevent disease, and because the Products do not control or manage glucose levels. These claims, alone or in tandem, are deceptive and violate federal regulations.

CLASS ACTION ALLEGATIONS

78. Plaintiffs bring this class action lawsuit on behalf of themselves and proposed Classes of similarly situated persons, pursuant to Rule 23(b)(2) and (b)(3) of the Federal Rules of Civil Procedure.

79. Plaintiffs seek certification of the following Classes:

California Class: All persons in the State of California who purchased the Products (the “California Subclass”) for personal use and not for resale.

New York Class: All persons in the State of New York who purchased the Products 8 (the “New York Subclass”) for personal use and not for resale.

80. Members of the classes described are referred to as "Class Members" or members of the "Classes."

81. The following are excluded from the Classes: (1) any Judge presiding over this action and members of his or her family; (2) Defendant, Defendant's subsidiaries, parents, successors, predecessors, and any entity in which Defendant or its parent has a controlling interest (as well as current or former employees, officers, and directors); (3) persons who properly execute

1 and file a timely request for exclusion from the Class; (4) persons whose claims in this matter have
 2 been finally adjudicated on the merits or otherwise released; (5) Plaintiffs' counsel Defendant's
 3 counsel; and (6) the legal representatives, successors, and assigns of any such excluded persons.

4 82. Certification of Plaintiffs' claims for class-wide treatment is appropriate because
 5 Plaintiffs can prove the elements of their claims on a class-wide basis using the same evidence as
 6 would be used to prove those elements in individual actions alleging the same claims.

7 83. **Numerosity – Federal Rule of Civil Procedure 23(a)(1).** The members of the
 8 Classes are so numerous that individual joinder of all Class Members is impracticable. On
 9 information and belief, Class Members number in the thousands to millions. The precise number
 10 or identification of members of the Classes are presently unknown to Plaintiffs but may be
 11 ascertained from Defendant's books and records. Class Members may be notified of the pendency
 12 of this action by recognized, Court-approved notice dissemination methods, which may include
 13 U.S. mail, electronic mail, Internet postings, and/or published notice.

14 84. **Commonality and Predominance – Federal Rule of Civil Procedure 23(a)(2)**
 15 **and 23(b)(3).** Common questions of law and fact exist as to all members of the Classes, which
 16 predominate over any questions affecting individual members of the Classes. These common
 17 questions of law or fact include, but are not limited to, the following:

- 18 • Whether the Products contents are mislabeled, and are being sold in
 violation of the FDCA;
- 19 • Whether Defendant is explicitly or implicitly claiming that its Products can
 mitigate or prevent a disease or class of diseases in violation of the FDCA
 and DSHEA;
- 20 • Whether Defendant's Products are misbranded because their labelling fails
 to include adequate directions for use;
- 21 • Whether Defendant knowingly made misleading statements in connection
 with consumer transactions that reasonable consumers were likely to rely
 upon to their detriment;
- 22 • Whether Defendant knew or should have known that the representations and
 advertisements regarding the Products was false and misleading;
- 23 • Whether Defendant's conduct violates public policy;
- 24 • Whether Defendant's acts and omissions violate California law;

- Whether Defendant's acts and omissions violate New York law;
- Whether Plaintiffs and the Class Members did not receive the benefit of their bargain when purchasing the Products;
- Whether the Plaintiffs and the Class Members suffered monetary damages, and, if so, what is the measure of those damages;
- Whether Plaintiffs and the Class Members are entitled to an injunction, damages, restitution, equitable relief, and other relief deemed appropriate, and, if so, the amount and nature of such relief.

85. Defendant engaged in a common course of conduct giving rise to the legal rights
 sought to be enforced by Plaintiffs, on behalf of themselves and the other Class Members. Similar
 or identical statutory and common law violations, business practices, and injuries are involved.
 Individual questions, if any, pale by comparison, in both quality and quantity, to the numerous
 common questions that dominate this action.

86. **Typicality – Federal Rule of Civil Procedure 23(a)(3).** Plaintiffs' claims are
 typical of the claims of the other Class Members because, among other things, all such claims arise
 out of the same wrongful course of conduct engaged in by Defendant in violation of law as
 complained of herein. Further, the damages of each Class Member were caused directly by
 Defendant's wrongful conduct in violation of the law as alleged herein.

87. **Adequacy of Representation – Federal Rule of Civil Procedure 23(a)(4).**
 Plaintiffs are adequate representatives of the Classes because they are members of the Classes and
 their interests do not conflict with the interests of the Class Members they seek to represent.
 Plaintiffs have also retained counsel competent and experienced in complex commercial and class
 action litigation. Plaintiffs and their counsel intend to prosecute this action vigorously for the
 benefit of all Class Members. Accordingly, the interests of the Class Members will be fairly and
 adequately protected by Plaintiffs and their counsel.

88. **Superiority – Federal Rule of Civil Procedure 23(b)(3).** A class action is superior
 to any other available means for the fair and efficient adjudication of this controversy, and no
 unusual difficulties are likely to be encountered in the management of this class action. The
 damages or other financial detriment suffered by Plaintiffs and the Class Members are relatively
 small compared to the burden and expense that would be required to individually litigate their

claims against Defendant, so it would be impracticable for Class Members to individually seek redress for Defendant's wrongful conduct. Even if Class Members could afford individual litigation, the court system could not. Individualized litigation creates a potential for inconsistent or contradictory judgments and increases the delay and expense to all parties and the court system. By contrast, the class action device presents far fewer management difficulties, and provides the benefits of single adjudication, economy of scale, and comprehensive supervision by a single court.

CAUSES OF ACTION

COUNT I

California’s Unfair Competition Law

Cal. Bus. & Prof. Code § 17200 et seq. (“UCL”)

(On Behalf of Plaintiffs Bruce Horti, Sandra George, and the California Class)

89. Plaintiffs Bruce Horti, Sandra George, reallege (“Plaintiffs” for the purposes of this section) and incorporate by reference the allegations contained in the preceding paragraphs as if fully set forth herein.

90. Plaintiffs brings this claim individually and on behalf of all members of the 9
California Subclass against Defendant.

91. The UCL prohibits any “unlawful, unfair or fraudulent business act or practice.” 11 Cal. Bus. & Prof. Code § 17200.

92. The acts, omissions, misrepresentations, practices, and non-disclosures of 13 Defendant as alleged herein constitute business acts and practices.

93. Unlawful: The acts alleged herein are “unlawful” under the UCL in that they violate at least the following laws:

(i) The Federal Food, Drug, and Cosmetic Act, 21 U.S.C. §§ 301 *et seq.*; as incorporated into California law in the Sherman Food, Drug, and Cosmetic Law, 20 Cal. Health & Safety Code §§ 110100 *et seq.* Pursuant to California's Sherman law, “[i]t is unlawful for any person to manufacture, sell, deliver, hold, or offer for sale any food that is misbranded.” As alleged above, the Products are misbranded because they make

1 unapproved health claims, and it was illegal for Nestle to have sold them to Plaintiffs, who
 2 would not have purchased them if Nestle had followed the law. Accordingly, Plaintiffs
 3 are entitled to damages equal to the entirety of what they paid for illegal products.
 4 Alternatively, Plaintiffs are entitled to the premium they paid, as alleged above.

5 (ii) The False Advertising Law, Cal. Bus. & Prof. Code §§ 17500 *et seq.*; and

6 (iii) The Consumers Legal Remedies Act, Cal. Civ. Code §§ 1750 *et seq.*

7
 8 94. Unfair: Defendant's conduct with respect to the labeling, advertising, and sale of
 9 the Products was "unfair" because Defendant's conduct was immoral, unethical, unscrupulous, or
 10 substantially injurious to consumers and the utility of their conduct, if any, does not outweigh the
 11 gravity of the harm to their victims.

12 95. Defendant's conduct with respect to the labeling, advertising, and sale of the
 13 Products was and is also unfair because it violates public policy as declared by specific
 14 constitutional, statutory or regulatory provisions, including but not limited to the applicable
 15 sections of the Consumers Legal Remedies Act, the False Advertising Law, the FDCA, and the
 16 California Sherman Food, Drug, and Cosmetic Law.

17 96. Defendant's conduct with respect to the labeling, advertising, and sale of the
 18 Products was and is unfair because the consumer injury was substantial, not outweighed by
 19 benefits to consumers or competition, and not one consumer themselves could reasonably have
 20 avoided.

21 97. Fraudulent: A statement or practice is "fraudulent" under the UCL if it is likely to
 22 mislead or deceive the public, applying an objective reasonable consumer test.

23 98. As set forth in detail above, Defendant has fraudulently misbranded and mislabeled
 24 in violation of the FDCA; and has made false and misleading statements that are likely to mislead
 25 reasonable consumers to believe the Products have been scientifically established to be effective,
 26 which they have not been

27 99. Defendant profited from its sale of the falsely, deceptively, and unlawfully
 28 advertised and packaged Products to unwary consumers.

100. Plaintiffs and Class Members are likely to continue to be damaged by Defendant's deceptive trade practices, because Defendant continues to disseminate misleading information on the Products' packaging. Thus, injunctive relief enjoining Defendant's deceptive practices is proper.

101. Defendant's conduct caused and continues to cause substantial injury to Plaintiffs and the other Class Members. Plaintiffs have suffered injury in fact as a result of Defendant's unlawful conduct, by paying more for the Products that they otherwise would have, or not purchasing it altogether.

102. In accordance with Bus. & Prof. Code § 17203, Plaintiffs seek an order enjoining Defendant from continuing to conduct business through unlawful, unfair, and/or fraudulent acts and practices, and to commence a corrective advertising campaign.

103. Plaintiffs and the Class also seek an order for and restitution of all monies from the sale of the Products, which were unjustly acquired through acts of unlawful competition.

COUNT II
California's False Advertising Law
Cal. Bus. & Prof. Code § 17500 ("FAL")

104. Plaintiffs Bruce Horti and Sandra George reallege (“Plaintiffs” for the purposes of this section) and incorporate by reference the allegations contained in the preceding paragraphs as if fully set forth herein.

105. Plaintiffs brings this claim individually and on behalf of the members of the California Subclass against Defendant.

106. The FAL provides that “[i]t is unlawful for any person, firm, corporation or association, or any employee thereof with intent directly or indirectly to dispose of real or personal property or to perform services” to disseminate any statement “which is untrue or misleading, and which is known, or which by the exercise of reasonable care should be known, to be untrue or misleading.” Cal. Bus. & Prof. Code § 17500.

107. It is also unlawful under the FAL to disseminate statements concerning property or services that are “untrue or misleading, and which is known, or which by the exercise of reasonable

care should be known, to be untrue or misleading.” *Id.*

108. As alleged in detail above, the advertisements, labeling, policies, acts, and practices of Defendant relating to the Products misled consumers acting reasonably as to the ingredients and effectiveness of the Products.

109. Plaintiffs suffered injury in fact as a result of Defendant's actions as set forth herein because they purchased the Products in reliance on Defendant's labeling claims that under the FDCA and DSHEA amount to intentional mislabeling and misbranding of the Products.

110. Defendant's business practices as alleged herein constitute deceptive, untrue, and misleading advertising pursuant to the FAL because Defendant has advertised the Products in a manner that is untrue and misleading, which Defendant knew or reasonably should have known, and omitted material information from its advertising.

111. Defendant profited from its sale of the falsely and deceptively advertised Products to unwary consumers.

112. As a result, Plaintiffs, the California Class, and the general public are entitled to injunctive and equitable relief, restitution, and an order for the disgorgement of the funds by which Defendant was unjustly enriched.

113. Pursuant to Cal. Bus. & Prof. Code § 17535, Plaintiffs, on behalf of themselves and the California Class, seek an order enjoining Defendant from continuing to engage in deceptive business practices, false advertising, and any other act prohibited by law, including those set forth in this Amended Complaint.

COUNT III
California's Consumer Legal Remedies Act
Cal. Civ. Code § 1750 et seq. ("CLRA")

114. Plaintiffs Bruce Horti and Sandra George reallege (“Plaintiffs” for the purposes of this section) and incorporate by reference the allegations contained in the preceding paragraphs as if fully set forth herein.

115. Plaintiffs bring this claim individually and on behalf of the members of the 15 California Class against Defendant.

1 116. Defendant is a “person” under the Legal Remedies Act, Cal. Civ. Code § 1761(c).

2 117. Plaintiffs and Subclass members are “consumers” under the Legal Remedies Act,
3 18 Cal. Civ. Code § 1761(d).

4 118. The CLRA prohibits deceptive practices in connection with the conduct of a
5 business that provides goods, property, or services primarily for personal, family, or household
6 purposes.

7 119. Defendant’s false and misleading labeling and other policies, acts, and practices
8 were designed to, and did, induce the purchase and use of the Products for personal, family, or
9 household purposes by Plaintiffs and Subclass Members, and violated and continue to violate the
10 following sections of the CLRA: 105. § 1770(a)(5): representing that goods have characteristics,
11 uses, or benefits which they do not have;

12 120. § 1770(a)(7): representing those goods are of a particular standard, quality, or grade
13 if they are of another;

14 121. § 1770(a)(9): advertising goods with intent not to sell them as advertised; and

15 122. § 1770(a)(16): representing the subject of a transaction has been supplied in
16 accordance with a previous representation when it has not.

17 123. Defendant profited from the sale of the falsely, deceptively, and unlawfully
18 advertised Products to unwary consumers.

19 124. Defendant’s wrongful business practices constituted, and constitute, a continuing
20 course of conduct in violation of the CLRA.

21 125. Pursuant to the provisions of Cal. Civ. Code § 1782(a), on December 8, 2021,
22 Plaintiff Horti mailed Defendant a letter prior to the filing of their First Amended Class Action
23 Complaint providing notice of its alleged violations of the CLRA, demanding that Defendant
24 correct such violations, and providing Defendant with the opportunity to correct its business
25 practices.

26 126. On January 11, 2021, Defendant responded to Plaintiffs’ letter through counsel.
27 However, Defendant did not take all of the corrective action requested by Plaintiffs in their letter.
28 Now, Plaintiffs bring claims for monetary relief, actual damages, and restitution under the

1 Consumer Legal Remedies Act.

2

COUNT IV

Violation of New York General Business Law § 349

(On Behalf Of Plaintiff Craig And The New York Class)

3

127. Plaintiff Craig repeats and re-alleges the allegations above as if set forth herein.

4

128. New York Business Law §349 prohibits “[d]eceptive acts or practices in the
5 conduct of any business, trade, or commerce or in the furnishing of any service[.]” N.Y. GEN.
6 BUS. LAW § 349.

7

129. Defendant’s actions occurred in the conduct of business, trade, or commerce.

8

130. Defendant’s foregoing acts and practices, including its omissions, were directed at
9 consumers.

10

131. Defendant’s foregoing deceptive acts and practices, including its omissions, were
11 material, in part, because they concerned an essential part of the Products’ functionality.

12

132. Defendant’s conduct, as described in this Amended Complaint, constitutes
13 “deceptive acts or practices” within the meaning of the New York GBL. All of Defendant’s
14 deceptive acts and practices, which were intended to mislead consumers in a material way in the
15 process of purchasing Defendant’s Products, constitute conduct directed at consumers.

16

133. As purveyors in the highly lucrative diabetic supplement market, Defendant knows
17 that when it comes to labeling and marketing, words matter. This is why Defendant chose to name
18 the Products “Boost Glucose Control” and to specifically represent the products “help “control
19 glucose” and “manage blood sugar.” Defendant even stated that the Products were “designed for
20 people with diabetes.”

21

134. Defendant chose to label the Products in this way to impact consumer choices and
22 to gain market dominance, as it is well aware that all consumers who purchased the Products were
23 exposed to the aforementioned representations and would reasonably believe from these
24 representations that the Products were legal and did in fact control glucose.

25

135. As described herein, Defendant’s false, deceptive, and misleading label statements
26 violate 21 U.S.C. § 343(a)(1) and the statutes adopted by many states, which deem food
27

misbranded when “its labeling is false or misleading in any particular.”

136. Plaintiff Craig and the New York Class Members suffered damages when they purchased the Products. Defendant's unconscionable, deceptive and/or unfair practices caused actual damages to Plaintiffs and the New York Class Members.

137. Defendant's foregoing deceptive acts and practices, including its omissions, were likely to deceive, and did deceive, consumers acting reasonably under the circumstances. Consumers, including Plaintiff Craig and putative New York Class Members, would not have purchased their Products had they known Nestle did not receive FDA approval for such claims and the claims viewed in their totality implicitly or explicitly claim to mitigate, prevent disease. These claims, alone or in tandem, are deceptive and violate federal regulations.

138. As a direct and proximate result of Defendant's deceptive acts and practices, including its omissions, Plaintiff Craig and New York Class Members have been damaged as alleged herein, and are entitled to recover actual damages to the extent permitted by law, including class action rules, in an amount to be proven at trial.

139. In addition, Plaintiff Craig and New York Class Members seek equitable and injunctive relief against Defendant on terms that the Court considers reasonable, and reasonable attorneys' fees and costs.

140. On December 8, 2021, Plaintiff Craig gave notice to Defendant of its violations of the New York General Business Law § 349.

141. On January 11, 2021, Defendant responded to Plaintiff Craig through counsel. However, corrective action was not taken by Defendant regarding their violations of New York General Business Law § 349.

COUNT V

142. Plaintiff Craig repeats and re-alleges the allegations above as if set forth herein.

143. New York Business Law §350 prohibits “[f]alse advertising in the conduct of any business, trade, or commerce or in the furnishing of any service[.]” N.Y. GEN. BUS. LAW § 350.

130. Defendant’s actions occurred in the conduct of business, trade, or commerce.

1 144. Defendant's foregoing acts and practices, including its advertising, were directed
 2 at consumers.

3 145. Defendant's conduct, as described in this Amended Complaint, constitutes "false
 4 advertising" within the meaning of the New York GBL, as Defendant publicly disseminated
 5 misleading and false advertisements through advertising and marketing statements, suggesting that
 6 their Products were FDA approved and could "control glucose."

7 146. Defendant's foregoing, consumer-oriented, unfair, or deceptive acts and practices,
 8 including its advertising, representations, and omissions, constitute false and misleading
 9 advertising in a material way in violation of the New York's General Business Law § 350.

10 147. As purveyors in the highly lucrative diabetic supplement market, Defendant knows
 11 that when it comes to labeling and marketing, words matter. This is why Defendant chose to name
 12 the Products "Boost Glucose Control" and to specifically represent that the Products "help "control
 13 glucose" and "manage blood sugar. Defendant even stated that the Products were "designed for
 14 people with diabetes."

15 148. As described herein, Defendant's false, deceptive, and misleading label statements
 16 violate 21 U.S.C. § 343(a)(1) and the statutes adopted by many states, which deem food
 17 misbranded when "its labeling is false or misleading in any particular."

18 149. Plaintiff Craig and the New York Class Members suffered damages when they
 19 purchased the Products. Defendant's unconscionable, deceptive and/or unfair practices caused
 20 actual damages to Plaintiffs and the New York Class Members.

21 150. Defendant's foregoing deceptive acts and practices, including its omissions, were
 22 likely to deceive, and did deceive, consumers acting reasonably under the circumstances.
 23 Consumers, including Plaintiff Craig and putative New York Class Members, would not have
 24 purchased their Products had they known Nestle did not receive FDA approval for such claims and
 25 he claims viewed in their totality implicitly or explicitly claim to mitigate or prevent disease. These
 26 claims, alone or in tandem, are deceptive and violate federal regulations.

27 151. As a direct and proximate result of Defendants' deceptive acts and practices,
 28 including its omissions, Plaintiff Craig and New York Class Members have been damaged as

1 alleged herein, and are entitled to recover actual damages to the extent permitted by law, including
 2 class action rules, in an amount to be proven at trial.

3 152. Defendant's false, misleading, and deceptive advertising and representations of fact
 4 were and are directed at consumers.

5 153. Defendant's false, misleading, and deceptive advertising and representations of fact
 6 were and are likely to mislead a reasonable consumer acting reasonably under the circumstances.

7 154. Defendant's false, misleading, and deceptive advertising and representations of fact
 8 have resulted in consumer injury or harm to the public interest

9 155. Defendant intended that Plaintiff Craig and each of the other members of the New
 10 York Subclass would rely upon their deceptive conduct and false advertising, and a reasonable
 11 person would in fact be misled by this deceptive conduct. Defendant engaged in misleading and
 12 deceptive advertising that represented that the Products were FDA approved and "manage
 13 glucose." Defendant chose to label the Products in this way to impact consumer choices and gain
 14 market dominance, as it is aware that all consumers who purchased the Products were exposed to
 15 the representations at issue and would reasonably believe from these representations that the
 16 Products in fact help treat, cure, or prevent diabetes. Thus, Defendant's advertising and labeling
 17 was an unfair, untrue, and misleading practice.

18 156. Plaintiff Craig and putative New York Class Members would not have purchased
 19 their Products had they known Nestle did not receive FDA approval for such claims and the claims
 20 viewed in their totality implicitly or explicitly claim to mitigate, prevent disease. These claims,
 21 alone or in tandem, are deceptive and violate federal regulations.

22 157. As a direct and proximate result of Defendant's deceptive acts and practices,
 23 including its use or employment of false advertising, Plaintiff Craig, and each of the other members
 24 of the New York Subclass have sustained actual damages in an amount to be proven at trial.

25 158. In addition, Plaintiff Craig and New York Subclass Members seek equitable and
 26 injunctive relief against Defendant on terms that the Court considers reasonable, and reasonable
 27 attorneys' fees and costs.

28 159. On December 8, 2021, Plaintiff Craig gave notice to Defendant of its violations of

the New York General Business Law § 350.

160. On January 11, 2021, Defendant responded to Plaintiff Craig through counsel. However, corrective action was not taken by Defendant regarding their violations of New York General Business Law § 350.

161. In addition, Defendant's conduct showed malice, motive, and the reckless disregard of the truth such that an award of punitive damages is appropriate.

COUNT VI Unjust Enrichment

(In The Alternative To Count VI And On Behalf Plaintiffs and the New York and California Classes)

162. Plaintiffs repeat and re-allege the allegations above as if set forth herein.

163. Plaintiffs and Class members conferred tangible and material economic benefits upon Defendant by purchasing Defendant's Products. Plaintiffs and Class members would not have purchased the Products had they not relied upon Defendant's deceptive conduct and false advertising of the Products to help "control glucose" and "manage blood sugar."

164. Defendant has been unjustly enriched in retaining the revenues derived from the purchase of the Products by Plaintiffs and the other members of the Classes.

165. Retention of those monies under these circumstances is unjust and inequitable because Defendant's labeling of the Products was misleading to consumers, which caused injuries to Plaintiffs and the other members of the Classes, as they would have not purchased the Products if Defendant had not misled them into believing the Products helped to "control glucose" and "manage blood sugar..."

166. Because Defendant's retention of the non-gratuitous benefits conferred on them by Plaintiffs and the other members of the Classes is unjust and inequitable, Defendant must pay restitution to Plaintiffs and the other members of the Classes for their unjust enrichment, as ordered by the Court.

PRAYER FOR RELIEF

WHEREFORE, Plaintiffs pray that this case be certified and maintained as a class action

1 and for judgment to be entered against Defendant as follows:

- 2 A. Enter an order certifying the proposed Class (and subclasses, if applicable),
3 designating Plaintiffs as the class representative, and designating the undersigned
4 as class counsel;
- 5 B. Enter an order awarding Plaintiffs and the class members their actual damages,
treble damages, and/or any other form of monetary relief provided by law;
- 6 C. Declare that Defendant is financially responsible for notifying all Class members
7 of the mislabeling and misbranding of the Products;
- 8 D. Declare that Defendant must disgorge, for the benefit of the Class, all, or part of the
9 ill-gotten profits it received from the sale of the Products, or order Defendant to
make full restitution to Plaintiffs and the members of the Class, except that no
10 money damages are presently sought for violations of the California Consumers
Legal Remedies Act;
- 11 E. Defendant shall audit and reassess all prior customer claims regarding the Products,
12 including claims previously denied in whole or in part;
- 13 F. An order awarding Plaintiffs and the Classes pre-judgment and post-judgment
interest as allowed under the law;
- 14 G. Grant reasonable attorneys' fees and reimbursement of all costs for the prosecution
15 of this action, including expert witness fees; and
- 16 H. Grant such other and further relief as this Court deems just and appropriate.

17 **JURY DEMAND**

18 Plaintiffs hereby demand a trial by jury on all issues so triable.

20 Dated: August 2, 2022

21 Respectfully submitted,

22 **MILBERG COLEMAN BRYSON
PHILLIPS GROSSMAN, PLLC**

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36 **Pro hac vice forthcoming*